

# ASSET CLASS – AGRICULTURE

AGRICULTURE RUSSIA – The OPPURTUNITY



**VOLGA**  
**Baikal Agro**

## **Volga Baikal AGRO LLC.** **Agriculture Project - Russia**

“Large Scale Agriculture Production Development.”

Production and Processing of Raw Commodities, Certified Seed and Cattle Farming in the Central Black Earth and Volga Region of the Russian Federation.

**Volga Baikal AGRO Contract Farming and Project Management**  
**Volga Baikal AGRO - Сельскохозяйственный подряд и управление проектом**

“Supply Domestic and International Markets with High Quality Commodities, Grain, Certified Seed and Quality Beef.”

Elaborated by: **Martin Leu**

COO – **Volga Baikal AGRO LLC.**

[www.volgabaikalagro.leuagro.com](http://www.volgabaikalagro.leuagro.com)

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Moscow, Russia-Federation

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*Leu – AGRO Contract Farming and Project Management*  
*Leu – AGRO Vertrags Landwirtschaft und Projekt Management*  
*Лой-Агро - Сельскохозяйственный подряд и управление проектом*

*Road Map to Success – TOGETHER AHEAD – “ Doesn't Work – Doesn't Exist ”*

**Leu AGRO Introduction Statement:**

*Leu AGRO Group - is an AGRICULTURE Development Group based in Switzerland.  
Leu AGRO Group specializes in the Development and Management of Agricultural  
Assets and Businesses in Russian Federation and Kazakhstan.*

*Our activities in Russia Federation and Kazakhstan are carried out by our Subsidiary  
Company Volga Baikal AGRO LLC., Moscow – Russia.*



Elaborated by: Martin Leu

COO – Volga Baikal AGRO LLC.



## ASSET CLASS – AGRICULTURE

### AGRICULTURE RUSSIA – The INVESTMENT Opportunity

*Volga Baikal AGRO, Large Scale Agriculture Development and Management, Contract Farming, Management of Time, Planning and Execution.  
Access to a Combined Pool of 200 Years Domestic and International Large-Scale Agriculture Work, Expertise and Know How.*

#### Detailed Company Information:

About the Company:

**Volga Baikal AGRO LLC.**

Large Scale Agriculture Development and Farm Management  
Company

(Privat Owned Russian Registered Company, Established in 2018)

Volga Baikal AGRO LLC.  
8 Sadovo-Kudrinskaya Str.  
1st Floor, Premises I, Room 44, Office 51  
123001 - Moscow, Russia

Registration - Number: 5187746028432

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Planning



Execution



Harvest / Revenue



Storage / Sales



# **Agriculture Russia - The Opportunity**

## **Key Project - Parameters**



*Overall and General Project Planning including Land-Bank Assembly and Development. Project Due Diligence – Legal and Political Support. Building the Link between Investors, Stakeholders and Project Management.*

*Project and Financial Development Planning for Grain-Farming and Animal-Husbandry. On-The Ground Management Team Setup, Investment and Capex Planning. Sourcing Equipment and Infrastructure Components.*

*Technical Development – Agriculture Cropping Production and Animal-Husbandry. Irrigation and Dry-Land Farming, General Infrastructure, Storage and Drying Planning and Development.*

*On-The Ground Execution of Seeding/Planting Fieldwork to Harvest and Storage. Build Cutting Edge Technologies for Sustainable Carbon Neutral No-Till and Economical Crop Production.*

*Sales and Shipping Plan Development for on the Farming Project Produced and Stored Grain and Oil-Seed Commodities, Specialty Crops and Pedigreed Seed.*

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**Agriculture Project - Russia**

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"Supply Domestic and International Markets with High Quality Grain, Seed and Beef..."

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## ASSET CLASS – AGRICULTURE

### AGRICULTURE RUSSIA – The INVESTMENT Opportunity

#### Mission Statement

Develop and Operate large scale Farms on the Territory of the Russian Federation (RF), with Focus on the Central Black Earth, the Volga Delta Region and the Far-East Territory. Produce agricultural raw material and value-added commodities.

Become a reliable source, producer and supplier of premium quality grains, seeds, and value added semi manufactured products for domestic and international customers in Russia and around the Globe.

#### Development Strategy

Focusing on scalable farming operation. Implement innovative and state of the art No-Till-Farming technology with rationalized production processes used in Western Canada and other major Agriculture locations.

Develop cutting edge agriculture farming technologies, sustainable and carbon neutral processes will increase the overall average crop yields and grain quality, in return decrease spoilage and grain losses.

#### Key Target

To reach full steady state production on 100 % of arable land base by year 5 after initial start of development.

Sustainable, Carbon Neutral and Cutting Edge-Technologies, No-Till Farming Stage to be reached after 3rd year in production.

Field-Level EBITA margin in excess of 40% no later than Year 4 under Production.

#### Why Invest in Russian Agricultural Projects Today ?

Global demand for major grains is projected to increase by 70% in 2050, this together with the fact that the existing Land Base will not increase. With excellent and stable long-term performance, farmland enjoys a unique position as an investment. It is an asset class that produces competitive returns for its investors, with less volatility than common stocks and corporate bonds. Farmland, including annual & permanent crops, has delivered annual returns in excess of 8% in the last 20+ years.

The sector's stability stems from the fact that people's need for food is mandatory and non-cyclical. This asset class has an even greater positive outlook due to a growing worldwide demand for food -- particularly grains and oilseed such as corn, soybeans, and wheat -- as populations increase. Rising standards of living in developing countries have led to the emergence of middle classes whose consumption of agricultural products produced by the developed world is increasing.

## ASSET CLASS – AGRICULTURE

### AGRICULTURE RUSSIA – The INVESTMENT Opportunity

*Dry-Land and Irrigation Farming in a Sustainable, Carbon Neutral and Vertical Integrated Approach.  
Using all Existing Levers on the Value Chain to Assure Profitability and Attractive Margins !!!*

*High effectiveness due to on the ground execution management team with massive experience in this role of agriculture operation in Russian Federation.*

#### Management

*Exploiting the under utilised potential of the Russian Agriculture Sector in the Black Earth and Volga Delta Region through vertically integrated and tightly managed production approach with strict cost control on all levels.*

**Planning, CAPEX  
Procurement, Input  
and Supply**

**Production and  
Execution**

**Harvesting  
and Storage**

**Post-Harvest  
Application,  
Processing, Sales**

**Volga Baikal AGRO LLC.,  
Grain - Commodities**

*Effective Production and Work Planning, coupled with financial planning to insure in time Procurement and delivery of Production Supplies.*

*High efficiency production through No-Till Farming program with highly rationalised processes. In-time application and execution of work process.*

*Early harvesting due to technical pre harvest spray application, for faster crop dry down, will result in early and timely harvest and delivery of best in class quality.*

*Minimal quantity and quality losses thanks to excelling logistics, drying and aeration capacity. Minimised Fieldwork for Straw and Weed Management.*

*Stored best in class steady quality crops to ensure attractive margins on the high end of market expectation on the sales of our products.*



## ASSET CLASS – AGRICULTURE / AGRICULTURE RUSSIA – The INVESTMENT Opportunity

### Team Information of Volga Baikal AGRO LLC., Russian Federation

*Volga Baikal AGRO, Large Scale Agriculture Development and Management, Contract Farming, Management of Time, Planning and Execution. Access to a Combined Pool of 200 Years Domestic and International Large-Scale Agriculture Work, Expertise and Know How.*



#### Martin Leu, Project Founder - Volga Baikal AGRO LLC.

Martin the Project Initiator, the Person with the Vision as the Head Project Leader. Project Leu-AGRO Group Holding Switzerland is under Development. Volga Baikal AGRO LLC, Russia Martin's has started together with his Russian Partners, and he is the Main-Shareholder of the Project Company.

Responsible for "on-the-ground" management, implementation and profitability of agricultural projects. Brings with him 30 Years of large-scale farming expertise, including experience in farming under extreme climatic and economic conditions.

He has received higher education at the Technical Schools HF Wood / Civil Engineering, affiliated to the Bern University of Applied Sciences, Switzerland.

Previously managed western Canada's grain farms, large-scale custom farming business in the central USA and Pacific Northwest. As a technical manager, he was responsible for controlling and organizing operations.

Since 2009, managing large-scale farming operations in the Black Earth Region of the Russian Federation. He has overseen farming and agriculture projects in excess of 100K/ha. Fully responsible for Initial Project Planning and Development with P&L responsibility.

Specializing in Farm Setup and Soil Structure Management and Maintenance. I have built extensive know how by the execution and setup of "No-Till" farming system in Canada and the Black Earth Region in Russia.

#### Martin's Core Agriculture Know-How and expertise:

- Farm Business Development and Management, Day-To-Day Planning and Execution
- Financial and Budget Planning, Asset Management and CAPEX-Procurement
- Agronomical Development and Technical Production Planning
- Specializing in Soil Structure Renovation, coupled with No-Till and Strip-Till Farming
- CTF-Farming (Control Traffic Farming Development)
- Soil, Water, and Topography (SWAT), Variable Rate Application of Seed, Fertilizer
- Telematic and Precision Farming Setup, Soil Drainage Development
- Grain and Feed (Grain, Silage and Hay) Production, Logistic, Storage
- Grain Storage and Drying Development, Civil Engineering Work, Soil Drainage
- Irrigation and Wastewater (Manure) Development, Management and Execution

#### Martin Leu, Project Founder - Volga Baikal AGRO LLC. In the News.:

Martin has given an Interview for Bloomberg News USA in the Fields of Russia, as he was working as General Director AGRO-Lipetsk, Usman, Lipetsk Region, Russia.

[Go To Link .....→](#)



Martin has given an Interview for John Deere Russia on Technical Agriculture Development when Working as COO for Rusmolco LLC., Penza Region Russia.

[Go To Link .....→](#)



Martin Leu gave an interview to the German Newspaper "Wirtschafts Woche", in Spring 2021.

["Wirtschafts-Woche Germany" Interview on Volga Baikal AGRO site with Full-Text.](#)

["Wirtschafts-Woche Germany" Interview on there Website.](#)

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Zorigto Sakhanov, Head Administrative Affairs

Zorigto has relevant experience in agriculture, including executive positions. (AGRO-Invest Group).

Equipped with the expertise and logistics capability to successfully coordinate with government and regulatory agencies, e.g. negotiations, acquisition of license (subsoil) and other permits, approvals for transactions involving the foreign investors in entities with strategic importance.

He has been an adviser to many Russian and International Companies in the Agriculture and Mining Industry.

At present, Zorigto is a Board of Directors of a Mining Company and discoverer of the Far East's largest deposits of gold and copper Malmyzh. The Malmyzh project is recognized as the best exploration project of the year in Russia according to Russia Mining 2015. Zorigto ranked in the annual "Top 1000 Russian Managers" in category "Top 100 leading business lobbyists" according to "Kommersant" publishing house in Russia (2013-2015).

Zorigto holds a PhD in Economics from European Academy of Economics and MBA from The Russian Presidential Academy of National Economy and Public Administration.



Sture Gustavsson, Head Technical and Agronomy Planning

Sture, an agronomist with over 20 years of experience. He developed innovative farm practices and technologies that boost economic crop yields, control pests and weeds.

He has been an adviser to many EU and Russian companies, and members of the AG community to implement the latest technology and tools for growing crops profitable and sustainable.

Since 2012, he has been running Sture Gustavsson Management AB, where he has been consulting internationally within the agriculture sector. Previously, he served as CEO and Chief Agronomist on large scale farming operation in the Russian agricultural sector.

Sture has a degree in farm management from the Swedish University of Agricultural Sciences.



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Dangina Sakhanova, Head Legal Affairs

Dangina is Lawyer with more than 9 year's extensive experience in litigation, real estate sale and purchase transactions. She is regularly involved in due diligence matters, with extensive know how and experience in transactions involving factories and infrastructure projects.

As Senior Lawyer she was drafting general contracts, service and consulting agreements. Advising Russian and foreign clients on various issues, including land, real estate, corporate / commercial law, cross-border and complex cross-jurisdictional matters and Business Development.

She represented Clients in litigation both in Russian arbitration courts and courts of general jurisdiction. Conveying legal due diligences, reviewing documents, identifying risks. Drafting and negotiating contracts and corporate documents in Russian and English Language.

Dangina holds Specialist Law Degree from the National research university Higher school of economics. She Participated in legal seminars at the headquarters of the Council of Europe.

Dangina is Fluent in Russian and English Language



Alexander Gorelov, CFO / Head Financial Department

Alexander brings with him more than 9 years' experience in finance industry, where he has started as an auditor and later management consultant in EY. The main initiatives provided, was the optimization of business processes and cost cutting.

Alexander worked with budgeting in Russian largest petrochemical company, preparing and consolidating budgets of several refining plants.

Later he has been CFO where he was working in the Investment Banking, with responsibilities in cash flow planning, projects development and taxes. Parallel to his role as CFO he also participated in Revision committees of several internal subsidiaries.

Alexander has earned a master's degree of the Financial University under the Government of Russian Federation (specializing in international accounting and auditing), and a Bachelor of Economics of Lomonosov Moscow State University.

He also possesses Advanced Diploma in Management accounting of CIMA certification.

Alexander is Fluent in Russian and English Language

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*Support-Team Information of LEU-AGRO Group Holding Switzerland, (Swiss Holding under Development)*

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Alexander Kassl, Head of Soil Science and Internal Research (R&D)

Alexander brings 40 Years of Agriculture Science and Research with him to the Project, Consulting Farmers in Europe and CIS Countries on Crop Production with Focus on Soil Cultivation, Fertilization and Chemical Application.

He has been advising Farmers in the CIS Countries like Kazakhstan, Uzbekistan, and Kyrgyzstan since 1992 when he was working for Companies like AGRO-Linz Austria, Sandoz AGRO and Novartis AGRO Switzerland.

Later he has developed and managed the Agriculture Trial-Site Station for Syngenta Switzerland / Russia based in Krasnodar, working with the University of Kuban on Crop Production, and supporting Farmers in Krasnodar and the Southern Region of the Russian Federation.

After he was the Developing Manager based in Lipetsk for the Main R&D Trial Site in Lipetsk for Syngenta Russia, supporting the Central Black Earth, Volga Delta, and the Ural Region of Russia. The Trial Site is focusing on Soil Science and Biology, Sustainable Soil Cultivation Practices, Demonstration-Trial and the use of Herbicide, Fungicide, and Insecticide. Additionally he was Focusing on Seed Variety Trials on all Black Earth Region Crops like Winter and Spring Wheat, Barley, Grain-Corn, Sugar beet, Soybean, Canola, Sunflower, Potatoes and Vegetable.

The Trial Site was introducing new Crop Varieties and Crop Programs to agriculture Holdings and Farms under his Leadership – New Innovation in Crop Production including “No-Till” Farming was introduced on the Site for demonstration.

Alexander earned a Diploma Ing.Agr., Agriculture Engineering, Dr.rer.nat.techn. with a Thesis in Biology / Herbicides from the University of Agriculture, Vienna (Austria)

Alexander is Fluent in German, Russian and English Language



Robert Nilsson, COO Cattle and Milk Production

With over 20 years of cattle management, livestock, dairy and production audits experience in Russia.

He has been serving as a CEO of Prokorov, a Russia – based cattle management company and as CEO of Agrokultura Livestock, (Voronezh, Russia) a company with a livestock herd of more than 15'000 cows.

Before relocating to Russia, Robert has worked as a production director, consultant and an auditor for large agricultural Beef Projects in Northern Europe, such as Hkscan and Fivestar LLC

He has graduated from a Higher School of Farm and Cattle Management in Önnestad Sweden.

Robert is fluent in Russian, English and Swedish



Thomas Lange, Head Technical Planning Grain Production

Thomas brings with him 10 years of agriculture experience, technical planning and management in Grain and Row Crop Farming.

He has been working at the Family Farm back home in Germany. Parallel to his Study at the University of Applied Sciences Anhalt-Bernburg (Germany) he was working different internships at Companies like H.R.D. Agriculture Holding GmbH Nörten-Hardenberg Kaliningrad, Farming Company OOO Druzba Kaliningrad and EKONIVA-Agro Holding Voronezh Region Russia.

After finishing the master's degree he has been General Director Farming Operation at S.C. TOMICOM PLUS S.R.L and S.C. LINOC AGRO S.R.L Agriculture Company in Romania.

Thomas has earned a Bachelor of Engineering, (Crop and Animal Production, Agronomy and Business Management), and Master Degree (Agriculture Economics and Vertical Integrated Business Development) at the University of Applied Sciences Anhalt-Bernburg (Germany).

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Vladimir Diveev, Head of Infrastructure and Facilities Development

Vladimir has over 25 years of experience in agricultural production and construction.

For the last 18 years, he has held top management positions at international companies based in Russia, such as NovaTech (the largest in Russia importer of agricultural equipment).

CEO at Hydrotron LLC, (the company constructs livestock facilities, warehouse storage and processing to the vegetable industries and irrigation development for agricultural companies). Agro-Nova, as well as Agrifac-Rus (both importer of western agriculture technologies).

Vladimir has earned a degree in engineering from Russian State University and the Management Academy Sachsen – International (Germany).



Roman Huerlimann, Head of Telematic

Roman is an Agriculture Engineer with more than 15 years experience . He developed innovative Telematic System's for the European Farming Industry.

He has been working for such companies like Grimme Germany (Potatoes and Sugar Beet Equipment), Vaderstad Sweden (Seeding and Cultivation Equipment) where he has executed Telematic and Educational Work for different Agriculture Companies in Central Europe and Russia.

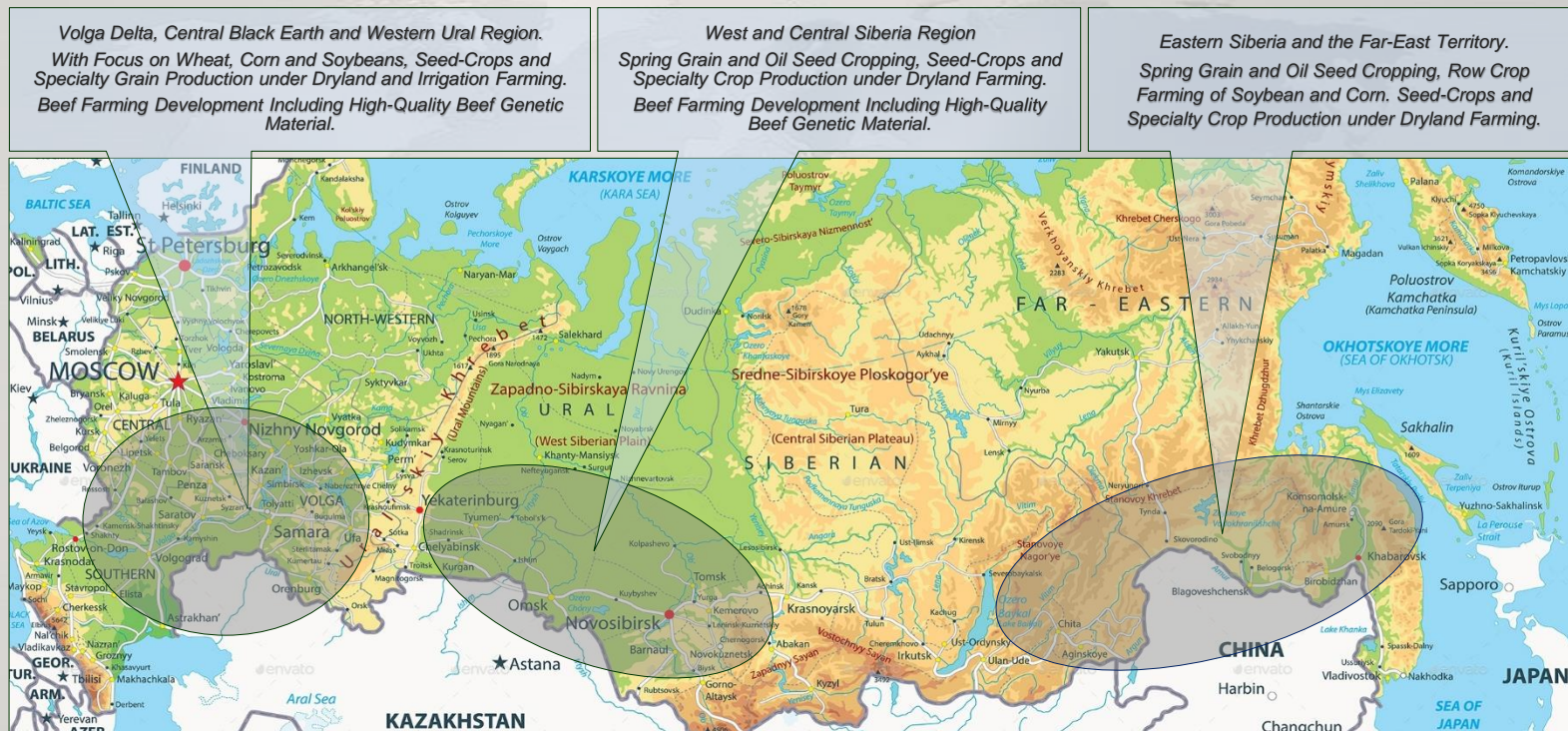
Roman has earned a degree from the Swiss Agriculture Engineering School in Weinfelden and from the Swiss Business and Management School Strickhof Lindau Switzerland.



## ASSET CLASS – AGRICULTURE

### AGRICULTURE RUSSIA – The INVESTMENT Opportunity

#### Volga Baikal AGRO LLC. – Geographic Project Layout and Expertise Radius – Briefing Russia Agriculture !!!



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Looking for Expertise and Know-How to Develop your Agriculture Business ? Then you are at the right Place.

**“Leu – AGRO Group Management”**, we focus on Large Scale Farm Management in the CIS with Focus on Russia and Kazakhstan. We have extensive 200 Year of combined International Practical Farm Management and Development Expertise, we are no Consultants, and we are not supportive for short term conclusions, we are Development People who will assist and work alongside the Customer to achieve Long-Term Goals and Targets.

Our main Objective and Expertise lays in the following Project's:

**General Farm and Land-Bank Development, Technical Planning and Setup,  
Concept Farming with Focus on Grain – Beef – Milk Farming.**



**Together–Ahead ! We are mobile, Willing to Travel, please let us know your needs I think it is time to meet !**

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Our main Objective and Expertise lays in the following Project's:

**Finance and Budget Planning, Project Development and Management, Legal and Administrative Support, Political Negotiation and Alliance.**



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Our main Objective and Expertise lays in the following Project's:

**Agronomical Tech-Process and Input Planning, No-Till and Strip-Till Farming Development,  
Sustainable and Carbon Neutral Production Work Planning and Execution.**



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Our main Objective and Expertise lays in the following Project's:

**Soil Structure Renovation and Management, Agriculture Science and R&D Project's.**



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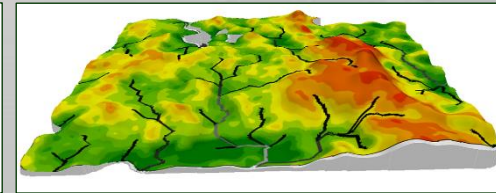
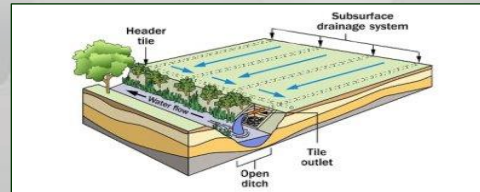
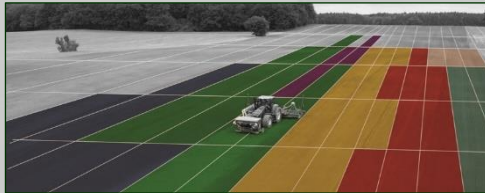
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Our main Objective and Expertise lays in the following Project's:

**Telematics and Precision Farming, Equipment Guidance and Autonomous Farming Development,  
Variable Rate Application, Top-Soil and Subsoil Drainage Development.**



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Our main Objective and Expertise lays in the following Project's:

**Animal Feed and Grain Production Setup, Proper Storage Development,  
Support in Feed Cutting Timing and Proper Storage.**



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Our main Objective and Expertise lays in the following Project's:

**Grain Drying, Conditioning, Cleaning, Commodity Storage Project Development,  
Machinery and Equipment Maintenance, Engineering Support.**



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Our main Objective and Expertise lays in the following Project's:

**Irrigation Farming and Water-Use Development, Water Source Infrastructure Planning,  
Waste-Water (Manure) Storage, Application Planning and Development.**



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### END – NOTE !!!

Volga Baikal AGRO LLC., the Russian Subsidiary of Leu AGRO Group Switzerland (Holding under Development), additional Project Information to the “ASSET CLASS – AGRICULTURE”.

Agriculture and Farming are long-term development project. Possible exit should not be considered before completion of production year 6 to see the significant revenues increase after reaching couple Years of Y-ON-Y production and output level. Investors should therefore see themselves as strategic partners and shareholders. To reduce complexity the number of key shareholders should be kept small.

#### Important Project End Note:

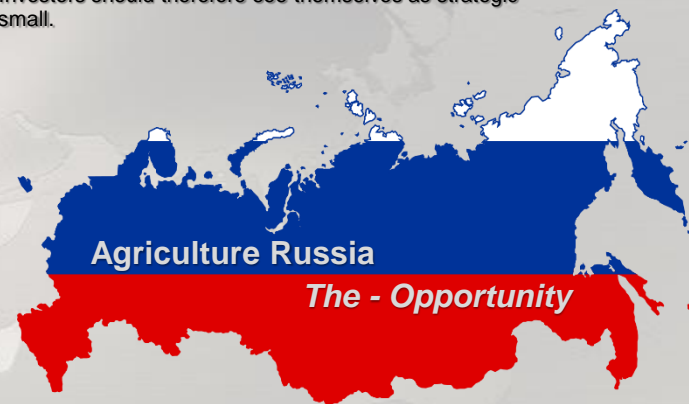
Volga Baikal AGRO LLC. practical know how, expertise and Track-Record, combined with provable conservative production output assumptions, achieved by the Management of Leu AGRO's Farming practices in Central Russia, believes the information given including financial performance will be execute as planned.

It is our aim to make a difference between us and our peers, as we are operating on a different understanding and level of agriculture production in the Central Black Earth and Volga Region of the Russian Federation. Taken all this in consideration Volga Baikal AGRO LLC. cannot change the possible risk in agriculture production.

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The information contained herewith deals with prevalent factors and reflects our view at the situation as exchange of information, deal negotiations and due diligence are in process on the date of writing this summary, therefore, it is possible that changes will occur including possible deal or deals who will alter the Project.

Furthermore, Detailed Information can be supplied and provided to possible partners after signing an NDA between possible Investors and Volga Baikal AGRO LLC.



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